

ATTACHMENT A

QUESTION 1(A) - Total of 340B Drugs

Northside Hospital Data Response - 340B Information
9/21/2017

	<u>340B Units (Packs)</u>		<u>340B Avg Monthly Units (Packs)</u>	
	<u>2015 (6/7 mos)</u>	<u>2016 (12 mos)</u>	<u>2015</u>	<u>2016</u>
Covered Entity Subtotal	45,134	86,532	6,448	7,211
Child Site Data Subtotal	129,093	212,261	20,808	17,688
Total	174,227	298,793	27,256	24,899

Footnotes:

- > The information provided here represents the available data from our vendors, concerning Northside's purchase history as maintained by the wholesalers/ distributors.
- > Each unit represents a "pack," the common unit of measure used to measure quantities of drugs. The composition of a pack varies among wholesalers/distributors, e.g. some packs contain 30 individual quantities of drugs, some contain 50, and some contain other amounts. Packs also vary by product and are therefore not an ideal indication of total drug units purchased or dispensed, but they are the only measure available.
- > Changes in treatment protocol vary over time, resulting in trends in drug utilization that may or may not align with patient volume trends.

QUESTION 1(B) - 340B Categories**Northside Hospital Data Response - 340B Information**

9/21/2017

	340B Purchased Units (Packs)	
	2015 (6/7 months)	2016 (12 months)
Analgesic	4.9%	4.3%
Antidepressants	0.3%	0.2%
Oncology Treatment Drugs	34.2%	31.8%
Antidiabetic Agents	0.5%	0.5%
Antihyperlipidemic Agents	0.1%	0.0%
Other	60.0%	63.1%
Total	100.0%	100.0%

Footnotes:

> The information provided here represents the available data from our vendors, concerning Northside's purchase history as maintained by the wholesalers/distributors.

> Each unit represents a "pack," the common unit of measure used to measure quantities of drugs. The composition of a pack varies among wholesalers/distributors, e.g. some packs contain 30 individual quantities of drugs, some contain 50, and some contain other amounts. Packs also vary by product and are therefore not an ideal indication of total drug units purchased or dispensed, but they are the only measure available.

> Changes in treatment protocol vary over time, resulting in trends in drug utilization that may or may not align with patient volume trends.

> The category of "Other" denotes additional 340B drug purchases that did not fall into one of the categories requested, examples include, but are not limited to, antibacterials, anesthetics and rheumatology medications.

QUESTIONS 1(C) & 1(D)

Northside Hospital Data Response - 340B Information
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340B Drugs Dispensed to Insured Patients

	CY 2015 ESTIMATED UNITS	CY 2016 ESTIMATED UNITS
Commercially Insured	9,303,993	8,741,950

340B Drugs Dispensed to Underinsured and Uninsured Patients

	CY 2015 ESTIMATED UNITS	CY 2016 ESTIMATED UNITS
Underinsured (Governmental)	10,978,567	11,267,543
Uninsured	1,641,117	1,661,194

Footnotes:

- > The information provided here is sourced from Northside's financial and patient systems.
- > Drugs purchased under the 340B Program are effectively administered across the Northside outpatient population served and are heavily dependent on the entity's essential payor mix.
- > Units of measure for quantity dispensed/administered vary over time and are dependent on clinical protocol changes, vendor utilization and distribution sizing.

QUESTION 1(E) - 340B Savings

Northside Hospital Data Response - 340B Information
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Calculated Estimated Savings

340B Spend Without % Estimated Savings
Compare to Actual 340B Spend in Clinics
Difference = Estimated 340B Savings

	FY 2015		FY 2016
	\$ 188,156,020	\$	196,055,727
	136,344,942		143,106,370
	\$ 51,811,078	\$	52,949,357
Total Annual Drug Spend at Northside	\$ 321,013,012	\$	359,530,116

QUESTION 1(F) - Charity Care

Northside Hospital Data Response - 340B Information
9/21/2017

Northside Hospital Financial Surveys

	FY2012	FY2013	FY2014	FY2015	FY2016	5 Yr Change \$	5 Yr Change %	5 Year Total
Charity/Indigent Care								
Northside Hospital Atlanta	79,685,297	127,638,451	153,328,711	161,068,810	220,342,439	140,657,142	176.5%	742,063,708
Northside Hospital System	155,842,737	272,457,117	283,711,998	312,674,327	369,867,432	214,024,695	137.3%	1,394,553,611

Source: Annual Hospital Financial Survey, where charity presented reflects gross charges foregone, for provider-based locations only.

QUESTION 1(G)**Northside Hospital Data Response - 340B Information****9/21/2017****Northside Atlanta Indigent & Charity Care**

Patient Category	Sept 2011- Aug 2012	Sept 2015- Aug 2016	Growth %
	Distinct Patients	Distinct Patients	Distinct Patients
Indigent & Charity Care	7,233	32,573	350%

QUESTION 3(A) - Other Sources of Charity Care Funds

Northside Hospital Data Response - 340B Information
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The provision of uncompensated care at Northside far exceeds funds derived from the 340B program, as demonstrated throughout our responses.

Calculated 2016 Savings	\$ 52,949,357	vs.	2016 Oncology Financial Assistance Program	\$ 179,213,351
			Source: Internal Patient Financial System (PFS)	
		vs.	2016 Northside Hospital Atlanta Charity	\$ 220,342,439
			Source: Annual Hospital Financial Survey (See response to Question 1(F))	
		vs.	2016 Northside Hospital System Charity	\$ 369,867,432
			Source: Annual Hospital Financial Survey (See response to Question 1(F))	
		vs.	2016 Northside Hospital System Drug Specific Charity	\$ 111,832,463
			Source: Internal Patient Financial System (PFS)	

QUESTION 3(B)**Northside Hospital Data Response - 340B Information****9/21/2017****Northside Hospital Atlanta Indigent & Charity Care**

Patient Category	Sept 2011- Aug 2012	Sept 2015- Aug 2016	Growth %
	Distinct Patients	Distinct Patients	Distinct Patients
Indigent & Charity Care	7,233	32,573	350%
Total	231,562	381,644	65%
ICC % to Total	3.1%	8.5%	173%